

Considering Challenges For Stacking

within incentives for landowners & firms

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PES: could see stacking ideal ('overpay' low cost)

- costs (direct, opportunity) of supplying services vary
- assume agency buys **just 1** service per parcel
- lower-cost land may supply just one market (P_A)
- higher-cost lands not willing to supply for just P_A
- yet high-cost lands might enter if getting $P_A + P_B$
- all this A & B supply is **above** any firm cleanup !



Offsets, No Stacking: cost \downarrow & service \uparrow

- agency requires firm cleanup: cost \u03c6, service \u03c6
- <u>offset:</u> firm buys A at P_A, **replacing A cleanup**!
- *does lower A cost, but A fixed* (force gain in trades?)
- YET supplying to A market raises the B service
- these "bonus" or "free" 2nd services are gains !!
- without stacking, they're NOT replacing cleanup



Offsets, Stacking: can lower all services

- now landowner sells all of the A & B produced: raises offset supply; lowers $P_A \& P_B$ (& firm cost)
- an instructive possible scenario is lower supply as high cost lands drop out if new $P_A+P_B < old P_A$ (*i.e., farmers/lands exit, the opposite of new entry*)
- even with entry, all A & B replace cleanup !

 \leftrightarrow all the bonus (2nd) services are liquidated !!!



Actions Offsets: if impacts vary ... ?? ...

- assume that proxies are traded not services
 (Ex: wetlands, grass land cover, high water level)
- assume proxies' A & B impacts vary over space (Ex: gain from habitat higher nearby more habitat)

\rightarrow "replacing" a firm's action is no longer neutral:

- if gains lower on farm, 'replacing' a firm's action is bad (which could mean no-stacking offsets lower services)
- if gains higher on farm, 'replacing' firm's action is good (with high new entry, that could help stacking settings!)



Offsets: services measurement is critical

Incentives Drive & Driven By Measurement Intensity:

•firms do not care if A & B supplies are all false: will not try hard to measure & may try not to !!

- state does not want to pay for 'units' not actually supplied

- firms lower cost any time replacing cleanup with 'offsets': cheapest is the best & false supply is the cheapest kind!!

•farms may 'free ride' given aggregate measure:

- better ecological model of land supply improves incentives
- but the scale of ecological modeling & field measurements could be larger than land units (e.g., nutrients in the river), creating incentives to let the neighbors take costly action